

# FOStanleyConsulting

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Telephone: (773) 322-5875

E-mail: [fostanleyconsulting@gmail.com](mailto:fostanleyconsulting@gmail.com)

Prospective Client:

With emphasis placed on *culturally responsive* K-12 and post-secondary education CTE (Career and Technical Education) programs, FOStanleyConsulting has been fortunate to work within major markets such as Chicago, San Diego, and Los Angeles. This, I believe, has provided FOStanleyConsulting a level of insight specific to the inner-workings of academia and relationship-building that some do not possess. Rendering effective, efficient performance is the overall goal.

Collaboration with upper and mid-level administrators is a customary practice to identify areas of improvement; document current and future challenges; discuss and test possible solutions; devise programmatic and fiscal plans as a matter of compliance per state, federal, and/or other governing bodies; implement agreed-upon changes; and establish systems that allow for increased funding and enhanced productivity. This is accomplished usually by working with external and internal stakeholders.

Here is an abridged list of skills/traits FOStanleyConsulting brings to the table:

- Data-driven policy and procedure creation
- Cross-departmental training and communication
- Collaboration with K-12 and college school systems
- Grants management
- Engagement with community-based and corporate stakeholders
- Evidence/data-based planning and decision-making
- Direct engagement with state and federal agencies
- State and federal programs compliance (funding and programmatic)
- Comprehensive program evaluation
- Professional development facilitation for faculty, staff, and administrators

In summary, FOStanleyConsulting has led the charge numerous times specific to conducting comprehensive reviews/assessments, recommending program changes, seeking funding (federal and state), and ensuring program and fiscal compliance—including data collection and reporting—while working with various departments simultaneously. Training and facilitation to bring various entities—both internal and external—together for the purpose of clarifying and ensuring adherence to guidelines is a key component of FOStanleyConsulting's success.

FOStanleyConsulting looks forward to collaborating with you. We are happy to discuss possibilities in support of your success.

Thanks,



Fredrick O. Stanley  
Proprietor and Lead Consultant